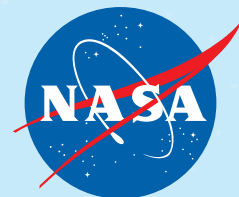




National Aeronautics and Space Administration (NASA)



Process

Principal Components of Offer

- Offer Description
- Technical Information
- Company Information and Management Team
- Market Analysis and Strategy Summary
- Financial Plan
- Letters of Intent/Commitment

Offer Review Steps

- Registration of Offer
- Review: Business Issues
- Technical Issues
- Legal/Policy Issues
- Dispositioning (Acceptance/Rejection)

Notifications to Offeror

- Registration Letter
- Evaluation Letter
- Status Letter

<http://commercial.hq.nasa.gov/submit.html>

Conditions of Sale

- Term of use is up to one year from onorbit deployment.
- Timing of use is negotiable, subject to the inventory of resources and accommodations available at each phase in the ISS program.
- Fractional bundles, as small as 1/6th of a bundle, will be priced on a pro-rata basis including pro-rata utilities.
- Resale or barter of unused resources and accommodations is not permitted during the ISS assembly phase if it would change the NASA interface relative to the bundle purchaser.
- Costs associated with integration, flight certification, and safety compliance are the responsibility of the buyer.
- Costs associated with all hardware and software required for operations or training are the responsibility of the buyer.
- Rack bundle includes crew training, subject to availability and scheduling, for one flight increment.

<http://commercial.hq.nasa.gov/price.html>

Pricing

Schedule	Available Inventory (Assembly Complete)	Price Structure (per annum)
----------	--	--------------------------------

■ Internal Rack Bundle Site

One 3kW ISPR Site		
2,880 kWh energy	8	\$20.8M
86 IVA crew-hours		
2.0 Terabits, space-to-ground		

■ External Adapter Bundle Site

One Express Adapter Site		
1,800 kWh energy	7	\$20.8M
32 IVA crew-hours		
2.6 Terabits, space-to-ground		

Premiums

- \$22,000 per kg (\$10,000 per lbm) each way (Space Shuttle passive pressurized cargo)
- \$26,500 per kg (\$12,000 per lbm) each way (Space Shuttle passive unpressurized cargo)
- \$15,000 per Space Station IVA crew-hour
- \$2,000 per Space Station kWh energy
- \$100 per minute TDRS transponder time

<http://commercial.hq.nasa.gov/price.html>

Contact Information

Director, Research Integration and Product Development Division
Office of Biological and Physical Research
Code UM
NASA Headquarters
300 E Street, SW
Washington, DC 20546
E-mail: commercial@hq.nasa.gov
<http://commercial.hq.nasa.gov>

